

MARK MOORE

STATEMENT

Highly experienced in sales with small, medium and Fortune 500 companies. Goal oriented with the ability to multitask. Seeking a position with potential for growth utilizing previous experience.

CONTACT

2970 E. Main St, Atlanta, Georgia 30337
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EDUCATION

BACHELOR OF SCIENCE

University of Pittsburgh & Duquesne University

SKILLS

Sales 
Communication 
Teamwork 
Takes Initiative 
Self-Starter 

EXPERIENCE

3/17 - Present

LOVE BEYOND WALLS

Assistant and Handyman

Aided in organizing and maintaining daily nonprofit functions. Janitorial duties on the premises. Public relations at conferences. Courtesy services to patrons.

7/11 - 4/12

AUTOTRADER.COM

Inside Sales Consultant

Managed online advertising to existing/expired customers. Managed online ads to acquire new customer accounts.

10/08 - 7/11

MOORE CONSULTING

Sales Consultant

Advised small businesses and entrepreneurs on the principles of effective sales presentations, telemarketing strategies, scripts for product introduction, etc.

4/07 - 8/08

PEER 1

IT Sales Executive

Sold IT solutions worldwide to B2B for computer hosting requirements.

10/03 - 8/06

UNIBIND

Marketing Executive

Direct B2B sales of automated desktop binding systems nationwide and Canada. Managed post 45 day sales cycle for nationwide sales staff. Daily cold calling of previously open sales calls, new prospects, and web inquiries.

10/01 - 9/03

ALL SEASONS TRAVEL

Account Executive

Business to consumer sales of vacation packages to key resorts in the United States and Canada.

3/93 - 8/01

MCI/WORLDCOM

Senior Account Executive

Direct B2B sales of long distance and internet service. Performed duties as a telecommuter nationwide to vertical business segments. Acted as a supervisor and lead trainer to sales staff.

REFERENCES Available Upon Request